



| January 2005 Foreign Car Sales | | | |
|---------------------------------------|-----------------|-----------------|---------------------|
| | Jan. '05 | Jan. '04 | % Change |
| Audi | 5,077 | 5,005 | 1.4% |
| BMW cars | 12,611 | 10,607 | 18.9% |
| BMW SUV | 4,236 | 2,772 | 52.8% |
| Mini | 2,917 | 2,756 | 5.8% |
| Honda cars | 36,276 | 44,893 | -19.2% |
| Honda trucks | 31,564 | 32,149 | -1.8% |
| Acura cars | 9,707 | 8,966 | 8.3% |
| Acura SUV | 3,957 | 4,165 | -5.0% |
| Hyundai | 26,009 | 23,738 | 9.6% |
| Isuzu | 1,093 | 1,616 | -32.4% |
| Jaguar | 2,245 | 3,643 | -38.4% |
| Kia | 17,154 | 17,029 | 0.7% |
| Land Rover | 2,760 | 2,820 | -2.1% |
| Mazda cars | 12,160 | 13,259 | -8.3% |
| Mazda trucks | 4,900 | 5,108 | -4.1% |
| Mitsubishi cars | 4,794 | 9,777 | -51.0% |
| Mitsubishi SUV | 2,475 | 6,044 | -59.1% |
| Mercedes-Benz | 12,116 | 15,169 | -20.1% |
| Nissan cars | 32,704 | 36,276 | -9.8% |
| Nissan SUV/trucks | 35,167 | 26,496 | 32.7% |
| Infiniti cars | 5,482 | 6,850 | -20.0% |
| Infiniti SUV | 3,231 | 2,542 | 27.1% |
| Porsche | 2,177 | 2,218 | -1.8% |
| Saab | 1,638 | 1,647 | -0.5% |
| Subaru | 12,340 | 12,984 | -5.0% |
| Suzuki cars | 2,549 | 2,406 | 5.9% |
| Suzuki trucks | 2,865 | 2,693 | 6.4% |
| Toyota cars | 69,398 | 63,191 | 9.8% |
| Toyota SUV/trucks | 53,308 | 60,704 | -12.2% |
| Lexus cars | 8,021 | 9,814 | -18.3% |
| Lexus SUV | 10,227 | 10,020 | 2.1% |
| Volkswagen | 12,683 | 13,205 | -4.0% |
| Volvo | 10,160 | 10,326 | -1.6% |
| TOTAL | 454,001 | 470,888 | -3.6% |

Source: Autodata